



**JOSEPH L. VOLPONI, FCAS**  
**PRESIDENT**  
 CALIFORNIA CASUALTY MANAGEMENT COMPANY  
 1900 ALAMEDA DE LAS PULGAS  
 SAN MATEO, CA 94403  
 CALCAS.COM



June 1, 2016

Dear MSEA Member,

It's not often that I take the time to write a letter for marketing purposes. I believe my time is better spent strengthening the relationships with our partner affinity groups, improving our insurance products and guiding the leadership of our company, founded over 100 years ago.

However, I felt that this was too important of an issue for me NOT to take the opportunity to write to you... especially since it affects many Maryland drivers.

I wanted to let you know that California Casualty has just dramatically lowered our auto insurance rates, just for members in Maryland.

I have no doubt that these changes are going to make a huge difference to our customers and their families.

That is why I am taking the time to urge every eligible Maryland driver to make it a priority to call California Casualty and get a quote based on our new rates (even if you've quoted in the past). With our new lower rates, exclusive benefits and superior service, we are able to provide a value and peace of mind that are second to none.

Thank you for your time and consideration of California Casualty.

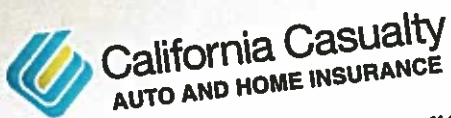
Sincerely,

*Joseph L. Volponi*  
 Joseph L. Volponi, FCAS  
 President

Call to quote:  
 1-877-398-4709



CALC 0001343 ©2016 CCAC



**California Casualty**  
AUTO AND HOME INSURANCE

*You work hard to make a difference in others' lives. That's why California Casualty works hard to provide you auto and home insurance that covers more, costs less and caters to your lifestyle.*

**All Policies Include:**

- **99.6% Customer Satisfaction**
- **Special Rates/Generous Discounts**
- **24-hour, Emergency Claims Service**

**Auto Insurance Policies Include:**

**Summer/Holiday Skip Payment-** Pay less when you need money most by taking advantage of a variety of payment plan options created to fit your budget needs.

**Broad Policy Protection-** Know "who's covered when" with insurance that automatically extends to others driving your vehicle (with your permission), and you driving other vehicles (borrowed or rented).

**\$500 Personal Property Coverage-** Get more out of your auto policy with coverage for any non-electronic personal property – including teaching tools – stolen from your vehicle.

**\$0 Deductible-** Pay nothing out-of-pocket with a waived deductible if your vehicle is vandalized or hit while parked at school.

**Towing & Roadside Assistance-** For added peace of mind, get coverage for towing to the nearest repair facility and roadside assistance with flats and other simple repairs.

- **Guaranteed Rates For a Full Year**
- **FREE ID Defense**
- **Policy Bundle Discounts**

**Homeowner/Renters Policies Include:**

**Personal Property Coverage-** Take advantage of homeowners/renters insurance that covers your personal property while on the job, including instructional materials and laptops used for work.

**Protection That Travels With You-** Know the items you bring with you on vacation are protected with a homeowners/renters policy that extends personal property coverage anywhere in the world.

**\$500 Fundraising Money Coverage-** Safeguard fundraising efforts with \$0 deductible for goods/funds valued up to \$500 while under your care at school.

**Educators Excess Liability Coverage-** Increase your liability protection in the classroom at no additional charge with a California Casualty homeowners/renters policy.

**Building Code Upgrades-** Repair/rebuild with one less worry. We provide increased structural coverage for upgrades required by today's building codes.

Coverages and discounts described are subject to availability and eligibility. Coverage benefit descriptions are an overview only. Complete descriptions are in the actual policy.

1-877-398-4709  
CALCAS.COM/SCBUTLER

